

## Message Text

UNCLASSIFIED

PAGE 01 GUAYAQ 00796 101544Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----060948 102325Z /64

R 101510Z MAY 78  
FM AMCONSUL GUAYAQUIL  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6131  
AMEMBASSY QUITO

UNCLAS GUAYAQUIL 0796

E.O. 11652: NA  
TAGS: BENC BEXP EC  
SUBJ: MAJOR PROJECT: HOSPITALS

1. COMMERCIAL OFFICER HAS RECEIVED A REQUEST TO LOCATE  
U.S. MEDICAL CONSULTING/HOSPITAL ADMINISTRATION FIRMS  
TO ASSIST A GROUP OF LOCAL HOSPITALS TO PURCHASE EQUIP-  
MENT AND MEDICAL SUPPLIES, TO TRAIN PERSONNEL, AND  
POSSIBLY TO MANAGE THE HOSPITALS.

2. APPROXIMATELY EIGHTY YEARS AGO A CHARITY WAS ORGANIZED  
TO BUILD AND OPERATE MEDICAL FACILITIES FOR THE "POOR".  
THIS CHARITY IS CALLED "JUNTA DE BENEFICENCIA DE GUA-  
YAQUIL". MR. EDMUNDO WARD, A MEMBER OF THE BOARD OF  
DIRECTORS OF THE JUNTA, IS THE PERSON REQUESTING ASSIST-  
ANCE. HE STATED THAT THE JUNTA OWNS AND OPERATES:

(A) GENERAL HOSPITAL (1,300 BEDS).

(B) MATERNITY HOSPITAL (STAFFED BY 380, INCLUDING  
DOCTORS, NURSES, TECHNICAL WORKERS AND HELPERS.  
THIS HOSPITAL DELIVERS APPROXIMATELY 120-130  
BABIES DAILY). EXPANSION PLANS EXIST.

(C) CHILDREN'S HOSPITAL (600 BEDS)  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 GUAYAQ 00796 101544Z

(D) INSANE ASYLUM (1,100 PATIENTS)

(E) 2 OLD PEOPLE'S HOMES

(F) SEVERAL SMALL ORPHANAGES AND SCHOOLS

3. JUNTA SPENDS ANNUALLY APPROXIMATELY US\$16 MILLION TO MAINTAIN FACILITIES, PURCHASE EQUIPMENT AND SUPPLIES AND TO OPERATE HOSPITALS. INCOME IS DERIVED FROM OPERATING THE LOCAL GOE-APPROVED "LOTTERY" AND FROM OTHER MONIES OBTAINED FROM DONATIONS WHICH ARE NOW PRODUCING INCOME. JUNTA WILL SOON OWN 6,000 SQ.FT. OF A NEW GUAYAQUIL ENCLOSED, AIR-CONDITIONED, SHOPPING MALL WHICH WILL FURTHER INCREASE THEIR INCOME AS THE SPACE HAS BEEN LEASED. SITE OF MALL WAS OWNED BY JUNTA AND THEY TRADED THIS LAND FOR THE 6,000 SQ.FT. OF COMPLETED CONSTRUCTION.

4. MR. WARD IS INTERESTED IN CONTACTING FIR THAT WOULD STUDY THEIR SITUATION, RECOMMEND COURSE OF ACTION, AND IMPLEMENT SAME. NOTE: JUNTA BOARD MEMBERS ARE VERY CONSERVATIVE. HOWEVER, THEY REALIZE THAT THEY DO NOT CONTROL THE PURCHASING OF SUPPLIES, AND CONSEQUENTLY, EMPLOYEES ARE RECEIVING COMMISSIONS DIRECTLY FROM SUPPLYING FIRMS.

5. INTERESTED FIRMS SHOULD WRITE TO: MR. EDMUNDO WARD, INSPECTOR, MATERNIDAD SOTOMAYOR, CASILLA 5911, GUAYAQUIL, ECUADOR, TEL. 517-883. DIRECT INQUIRIES MAY ALSO BE SENT TO COMMERCIAL OFFICER, EDGAR L. ROJAS.  
BISHTON

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GUAYAQ00796  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780199-0329  
**Format:** TEL  
**From:** GUAYAQUIL  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780575/aaaacpla.tel  
**Line Count:** 86  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 4befb0a1-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2739187  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: HOSPITALS  
**TAGS:** BENC, BEXP, EC  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/4befb0a1-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014